

**The Mission Theatre, 32 Corn Street, Bath, BA1 1UF**  
**Business Plan - 5 year cashflow**

<b>Income</b>	<b>Yr 1</b>	<b>Yr 2</b>	<b>Yr 3</b>	<b>Yr 4</b>	<b>Yr 5</b>
	Jul-21	Jul-22	Jul-23	Jul-24	Jul-25
Start up funding	0	0	0	0	0
Grants	0	112200	0	0	0
Rental/room hire	22000	22440	22889	23367	23814
Bar surplus	10000	10200	10404	10612	10824
NSY	18000	18360	18727	19102	19484
Show surplusses	19000	50000	19768	52020	20566
Volunteer time in kind	12500	12750	13005	13265	13530
Fundraising	18000	18360	18727	19102	19484
<b>Total Income</b>	<b>99500</b>	<b>244310</b>	<b>103520</b>	<b>137468</b>	<b>107702</b>
<b>Expenditure</b>					
Salaries inc NI, Pensions, time in kind	63000	64260	65545	66856	68193
Training and development	1000	1020	1040	1061	1082
Cleaning costs/refuse costs	500	510	520	531	541
Utilities	5700	5814	2500	2550	2600
Rent	600	600	600	600	600
Building management fees	1000	1020	1040	1061	1082
Business rates	0	0	0	0	0
Repairs and maintenance	7000	117140	7282	7428	7577
Transport and travel	2000	2040	2080	2122	2164
Centre supplies	1000	1020	1040	1061	1082
Telephones and internet	1700	1734	1768	1804	1840
Promotion and publicity	4800	4896	4994	5094	5196
Insurances	4000	4080	4161	4244	4329
Prof fees	1800	1836	1872	1909	1947
Other	650	650	650	650	650
<b>Total Expenditure</b>	<b>94750</b>	<b>206620</b>	<b>95092</b>	<b>96971</b>	<b>98883</b>
<b>Surplus/(Defecit)</b>	<b>4750</b>	<b>37690</b>	<b>8428</b>	<b>40497</b>	<b>8819</b>

**Notes: Inflation has been factored in to income and expenditure at 2% pa**

We are not a start up

We would undertake fundraising to fund the renewal of the roof covering and the purchase

Based on accounts

Based on accounts

Doubling of current membership due to extra age group being added

alternate years boosted by tour to the Minack Theatre, Porthcurno, Cornwall

This is only additional hours leveraged by the CAT - see separate spreadsheet plus £1k for Ar

Based on existing pattern or regular funders

This is current wages, plus volunteers time in kind, plus new youth co-ordinator at £16k plus

Based on accounts with reduced costs after building works and LED lights

Wardrobe and props store - no mechanism for review

Voluntary hours from Director - Andrew Ellison

RV under £12,000 so no rates payable

Based on accounts - any improvements will be funded directly by fundraising - these are fac

Based on accounts

This relates to small items of stationery etc

Based on accounts

Based on accounts

Based on accounts

Based on accounts

Andrew Ellison's building management fees

; NI at 11% and pension contribution say 18k

ported into year two and are based on quotes